



The Young Bankers Division

Empowering Future Leaders Since 1960

The Young Bankers Division was created on August 10, 1960, to nurture the professional development of the state's young bank officers and prepare them to become the industry's next generation of leaders. Through the Young Bankers Division, the Tennessee Bankers Association offers bankers under the age of 40 the opportunity to become involved. It provides professional development, advocacy, and community involvement opportunities.

Since the establishment of the division, a significant number of bankers who were active in the Young Bankers Division have advanced to become not only leaders in their communities and executives in their industry but also, officers, directors, and committee chairmen of the TBA — direct evidence of the division's continuing success in achieving its goal.



For me, the impact of TBA involvement is multi-faceted. Building relationships is a major factor. You build networking skills, learn to give back, how to lead, and how to make a difference within our industry.

-Jeff Agee, President/CEO, First Citizens National Bank
2013 TBA Chairman & Former Young Bankers Division President

Young bankers participate in the following programs:

Annual Leadership Convention - The annual Leadership Convention, sponsored by the Young Bankers Division, is an opportunity for bankers to learn more about current industry issues and to acquire leadership skills that will benefit them in both their bank and their community. The convention business program features professional speakers, the election of division officers, and financial literacy awards. In addition, the agenda includes social activities that provide the networking opportunities that promote both professional and personal growth.

The Southeastern School of Banking - The Young Bankers Division board of directors serves as the board of trustees for *The Southeastern School of Banking*, one of the oldest and most respected general banking schools in the country. Established in 1939, the TSSB has evolved into an intermediate-level, two-year general banking school. Potential candidates are career financial industry employees in higher-ranking staff or junior- to mid-management positions.

Financial Literacy / Personal Economics Program (PEP) - The Young Bankers Division has been involved in increasing financial literacy and fiscal responsibility within their communities since 1962 when the division first initiated an aggressive campaign to assist teachers in broadening the public understanding of banking.





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Programs, *continued*

Financial Literacy / Personal Economics

Program (PEP) *continued* - division coordinate the Personal Economics Program (PEP), a volunteer effort by bankers to supplement conventional education programs and reach out to students from kindergarten through college, civic and business organizations, and other consumers to help them understand personal economics and money management. The division presents awards to banks and bankers who demonstrate exceptional efforts in the area of financial literacy.

Day on the Hill - Each March, the Young Bankers Division organizes a day at the state capitol in conjunction with TBA's government relations team. Day on the Hill encourages engagement in the political and regulatory process which ultimately dictates the business climate of Tennessee and its communities. The program gives young bankers the opportunity to observe the General Assembly in session in Nashville. Participants meet with legislators, staffers, and the TBA legislative team to learn about the processes and procedures of the state's governing body, tour the Capitol, and attend general and committee sessions.

Leadership Luncheons - Each fall, the directors of the Young Bankers Division host a series of Leadership Luncheons across the state. The luncheons provide bankers an opportunity to network and learn about upcoming Young Bankers Division programs. Each luncheon features a member of the General Assembly as a guest speaker who updates attendants on the current political landscape and priority issues. Bankers may also educate their legislator on the current state of the banking industry in Tennessee, discuss issues and opportunities for the district, and remind lawmakers of the important role banks play in their communities.

2018-2019

Young Bankers Division Officers & Directors

Officers

Chairman: Joshua D. Lane, Vice President/Knoxville Market Executive, The First National Bank of Oneida, Knoxville

Chairman-elect: Samuel L. Short, Senior Vice President, Southern Bank of Tennessee, Mount Juliet

Vice Chairman: Derrick Whitten, Vice President, The Hardin County Bank, Savannah

Immediate Past Chairman: Michelle Bing, Senior Vice President/Commercial Banking, Bank3, Union City

Directors

EAST TENNESSEE

Mark Bryan, Vice President, Commercial Lending, SouthEast Bank, Farragut

Michael J. Saporito, II, First Vice President & Relationship Manager, Mountain Commerce Bank, Knoxville

John Seiber, Business Development Manager/Loan Officer, Peoples Bank of the South, Clinton

MIDDLE TENNESSEE

Justin Nipper, Assistant Vice President/Risk Officer/Credit Analyst, The Farmers Bank, Portland

James J. Fuller, Branch Manager/Lender, SmartBank, Tullahoma

Race Wilson, Branch Manager, First Farmers & Merchants Bank, Lewisburg

WEST TENNESSEE

Lauren Smith, Vice President/Risk Management, Decatur County Bank, Decaturville

Misty Sharp, Vice President/Marking Director/Internal Audit BSA, Centennial Bank, Medina

Billie Jo Parker, Managing Director, Renasant Bank, Memphis

